

THE PROCESSING ORDER QUESTIONNAIRE

For each of the following statements, please allocate a number to every phrase, ranking them from 4 to 1. Use the following system to indicate your preferences:

- 4 = **Closest** to describing you
- 3 = Next closest description
- 2 = Somewhat describes you
- 1 = Least descriptive of you

Example:

1. I make important decisions based on:

- 4 gut level feelings
- 3 which way sounds the best
- 1 what looks best to me
- 2 precise review and study of the issues

1. I make important decisions based on:

- gut level feelings
- which way sounds the best
- what looks best to me
- precise review and study of the issues

2. During an argument, I am most likely to be influenced by:

- the other person's tone of voice
- whether or not I can see the other person's argument
- the logic of the other person's argument.
- whether or not I feel I am in touch with the other person's true feelings

3. I most easily communicate what is going on with me by:

- the way I dress and look
- the feelings I share
- the words I choose
- the tone of my voice

4. It is easiest for me to:

- find the ideal volume and tuning on a stereo system
- select the most intellectually relevant point concerning an interesting subject
- select the most comfortable furniture
- select rich, attractive color combinations

5. Rank the following:

- I am attuned to the sound of my surroundings
- I am very adept at making sense of new facts and data
- I am very sensitive to the way articles of clothing feel on my body
- I have a strong response to colours and to the way a room looks

6. People really know me best when they...

- experience what I am feeling
- see my perspective
- listen carefully to what I have to say and how it is said
- are interested in the meaning of what I'm doing or saying

7. I am more likely to:

- want understanding of the facts you tell me
- picture the overview or plan
- sequence the information you give me to make sense of it all
- get a handle on the feeling of the project

8. Describing myself I'd say...

- showing it to me makes it believable
- the sincere tone of your voice makes it believable
- when it feels right it's believable
- when it makes sense it's believable

9. In times of stress I'm most challenged with ...

- trusting the people or situation
- being diplomatic
- separating what my feeling are from what other people are feeling
- being flexible and changing plans easily

10. Rank the following:

- I easily receive inner inspirations
- I can tell easily where new ideas fit
- I easily follow the direction of the tried and true methods
- I easily organize and plan the timing of things